| SELECTED ECONOMIC INDICATORS                                       | Reporting<br>Period  | Current<br>Period  | Prior Year's<br>Period | Year To-Date 2011 2010 |              | Annual<br>2010     |
|--|----------------------|--------------------|------------------------|------------------------|--------------|--------------------|
| Leading Indicators   |                      |                    |                        |                        |              |                    |
| National   | Nov. '11             | 0.5%               |                        | 5.4%                   |              | 5.0%               |
| Washington MSA Coincident Indicators                               | Nov. '11             | 2.6%               |                        | 1.3%                   |              | 1.6%               |
| National   | Nov. '11             | 0.1%               |                        | 2.0%                   |              | 2.2%               |
| Washington MSA   | Nov. '11             | 1.3%               |                        | 0.7%                   |              | 3.3%               |
| Consumer Confidence Index  |                      |                    |                        |                        |              |                    |
| National   | Dec. '11             | 16.8%              |                        | 6.7%                   |              | 18.2%              |
| South Atlantic Region  | Dec. '11             | 17.2%              |                        | 7.2%                   |              | 25.9%              |
| Consumer Sentiment (University of Michigan)  Consumer Price Index  | Dec. '11             | 9.0%               |                        | -6.2%                  |              | 2.8%               |
| All Items (nsa)  |                      |                    |                        |                        |              |                    |
| National   | Nov. '11             | 3.4%               |                        | 3.2%                   |              | 1.6%               |
| Washington - Baltimore CMSA  | Nov. '11             | 3.3%               |                        | 3.3%                   |              | 1.7%               |
| Core CPI (nsa)   |                      |                    |                        |                        |              |                    |
| National   | Nov. '11             | 2.2%               |                        | 1.6%                   |              | 1.0%               |
| Washington - Baltimore CMSA  Retail Trade                          | Nov. '11             | 2.3%               |                        | 2.3%                   |              | 1.4%               |
| National (sales - nsa)   | Nov. '11             | 6.8%               |                        | 7.8%                   |              | 6.6%               |
| Maryland (sales tax)(1)  | Sept. '11            | 5.5%               |                        | 3.4%                   |              | 2.7%               |
| Montgomery County (sales tax)(1)                                   | Sept. '11            | 5.5%               |                        | 4.2%                   |              | 1.4%               |
| Employment   |                      |                    |                        |                        |              |                    |
| Maryland (labor force data - nsa)                                  | Nov. '11             | 2,803,212          | 2,756,148              | 2,777,294              | 2,758,965    | 2,758,219          |
| - Percent Change   | Nov. '11             | 1.7%               | 601 222                | 0.7%                   | 500,000      | -1.0%              |
| Bethesda-Federick-Gaithersburg (labor force data) - Percent Change | NOV. 11              | 608,892<br>1.3%    | 601,232                | 605,114<br>1.0%        | 599,000      | 599,157<br>-0.7%   |
| Montgomery County (labor force data)                               | Nov. '11             | 492,931            | 486,730                | 489,873                | 484,923      | 485,050            |
| - Percent Change   |                      | 1.3%               | ,,                     | 1.0%                   | , . = .      | -0.7%              |
| Montgomery County (QCEW)   | June '11             | 452,910            | 448,269                | 446,842                | 439,269      | 441,583            |
| - Percent Change   |                      | 1.0%               |                        | 1.7%                   |              | -0.4%              |
| Unemployment   | 37 144               |                    |                        | - O-1                  |              |                    |
| Maryland (nsa)   | Nov. '11             | 6.4%               | 7.3%                   | 7.0%                   | 7.5%         | 7.5%               |
| Bethesda-Federick-Gaithersburg (nsa)<br>Montgomery County (nsa)    | Nov. '11<br>Nov. '11 | 4.8%<br>4.7%       | 5.7%<br>5.5%           | 5.4%<br>5.2%           | 5.8%<br>5.7% | 5.8%<br>5.6%       |
| Construction   | 1107. 11             | 4.7 /0             | 3.370                  | 3.270                  | 3.170        | 3.070              |
| Construction Starts - Montgomery County                            |                      |                    |                        |                        |              |                    |
| Total (\$ thousands)   | Nov. '11             | \$66,001           | \$411,700              | \$1,258,914            | \$1,658,266  | n.a.               |
| - Percent Change   |                      | -84.0%             |                        | -24.1%                 |              |                    |
| Residential (\$ thousands)   | Nov. '11             | \$16,770           | \$23,890               | \$418,571              | \$365,079    | n.a.               |
| - Percent Change   | Nov. '11             | -29.8%<br>\$49,231 | \$387,810              | 14.7%<br>\$840,343     | ¢1 202 197   | n.o.               |
| Non-Residential (\$ thousands) - Percent Change                    | 100v. 11             | -87.3%             | \$307,010              | -35.0%                 | \$1,293,187  | n.a.               |
| Building Permits (Residential)                                     |                      | 07.570             |                        | 33.070                 |              |                    |
| National   | Nov. '11             | 50,328             | 39,638                 | 561,198                | 550,517      | 598,033            |
| - Percent Change   |                      | 27.0%              |                        | 1.9%                   |              | 4.5%               |
| Maryland   | Nov. '11             | 778                | 694                    | 10,416                 | 11,401       | 12,183             |
| - Percent Change   | XX 11.1              | 12.1%              | <b>7.</b>              | -8.6%                  | 1.014        | 9.9%               |
| Montgomery County (units) - Percent Change                         | Nov. '11             | 135<br>90.1%       | 71                     | 2,020<br>11.4%         | 1,814        | 1,895<br>119.8%    |
| Building Permits (Non-Residential)                                 |                      | 90.170             |                        | 11.470                 |              | 119.670            |
| Montgomery County  | Nov. '11             | 127                | 120                    | 1,787                  | 1,552        | 1,674              |
| - Percent Change   |                      | 5.8%               |                        | 15.1%                  |              | 4.3%               |
| Real Estate  |                      |                    |                        |                        |              |                    |
| National   | XX 11.1              | 4 420 000          | 2 0 40 000             | 1251500                |              | 4 100 000          |
| Sales (saar)   | Nov. '11             | 4,420,000          | 3,940,000              | 4,264,500              | n.a.         | 4,190,000          |
| - Percent Change<br>Median Price                                   | Nov. '11             | 12.2%<br>\$164,200 | \$170,200              | \$164,800              | n.a.         | -3.5%<br>\$172,900 |
| - Percent Change   | 1107. 11             | -3.5%              | ψ170,200               | φ104,000               | 11.4.        | 0.2%               |
| Montgomery County  |                      |                    |                        |                        |              |                    |
| Sales  | Dec. '11             | 713                | 797                    | 9,048                  | 10,401       | 10,401             |
| - Percent Change   |                      | -10.5%             |                        | -13.0%                 |              | 0.2%               |
| Average Price  | Dec. '11             | \$426,499          | \$461,393              | \$453,532              | \$441,492    | \$441,492          |
| - Percent Change   | B 111                | -7.6%              | ¢250,000               | 2.7%                   | 6250,000     | 1.7%               |
| Median Price - Percent Change                                      | Dec. '11             | \$335,000          | \$359,000              | \$347,833              | \$350,000    | \$350,000          |
| Average Days on the Market   | Dec. '11             | -6.7%<br>85        | 82                     | -0.6%<br>80            | 65           | 2.9%<br>65         |
| NOTES:   | Dec. 11              | - 03               | 02                     |                        | 0.5          |                    |

NOTES: (nsa): not seasonally adjusted (QCEW): Quarterly Census of Employment and Wages

(saar): seasonally adjusted at annual rate
(1): Data include miscellaneous and assessment collections.